

Dr. Sapna Sharma
sapnasharma005@gmail.com, sapna.sharma@ssipmt.com
90987-00345, 79873-13180

With great enthusiasm, I would like to explore the Knowledge I possess and try to learn as much as possible by putting efforts and being committed to my work which in turn benefits the Institute. I believe in putting knowledge into practice & So, want to execute- **“Applied Knowledge is Power”**.

PROFESSIONAL EXPERIENCE

- **ASSOCIATE PROFESSOR**

Institute : Shri Shankaracharya Institute of Professional Management & Technology, Raipur
Duration : July 15, 2009- till date
Additional Designation : **Departmental Professor In-charge (MBA)**
Subjects Taught : Behavioral Science, Human Resource Management, Innovation & Technology Management Human Resource Planning & Development, Retail & Rural Marketing, Entrepreneurship Development, Production & Operations Management, Materials Management, Emerging issues in HRM, Compensation Management, Technology Management (B.E.)
Other Responsibilities : Facilitator- Case studies with Leaders, Convener of State Level Conference, Member - Admissions (MBA & BE), Faculty Coordinator- Toastmasters International Club, Coordinator- State level events- Nexus & Pyramid, Departmental ERP Coordinator, Departmental Training & Placement In charge (before 2014), COP Member, Coordinator of Inter college Girls Cricket, Coordinator- BSNL National Level Chess Championship, Member: Grooming Classes (MBA & BE), Coordinator-NSS's Youth Festival 2016, Coordinator- CSVTU Sports & Cultural Competition etc

- **LECTURER**

Institute : Rungta College of Engineering & Technology, Bhilai.
Duration : January 1, 2009 to July 14, 2009
Subjects Taught : Human Resource Management, Emerging Issues in HRM, Management & Legal Framework for Industrial Relations

- **COUNSELING MANAGER**

Organization : Global School of Financial Planning Pvt. Ltd (CFP^{CM} Certification) R.O.-CG
Duration : June 05, 2008 to December 31, 2008
Job Role : Database generation, training & Management of prospective candidates/group Visits, Presentations & Meetings with Groups of Banks/Educational Institutes

- **MANAGEMENT FACULTY (Part Time)**

Institute : AAAI (Aerospace Aviation & Aeronautical Institute- IATA Affiliation) Bhilai
Duration : July 2008 to November 2008
Subject Taught : Management- Basic concepts, Principles and Practices.

- **ASSISTED in HR ADMINISTRATION**

Organization : MUDRA Investment Advisory Services, Head Office, Nehru Nagar, Bhilai
Role : Trained employees on various Topics of Inter Personal Skill Training
Formulated various HRIS formats, RM Assessment Report & Handled Payable Salary, HR Accounting, Attendance Sheet, Salary Slips, Leave system etc

EDUCATIONAL QUALIFICATIONS

- **Ph. D. (Management)** from MATS University, Raipur (Date of submission: 28/08/2018, Date of notification-20/06/2019)
- **MBA (Honors)** in HR & Marketing from BIT, Durg (CSV TU, Bhilai) with 80% (**Gold Medalist**) in 2008.
- **B. Sc (Microbiology)** from St. Thomas College, Bhilai (Pt. RSU, Raipur) with 75% (**Distinction**) in 2005.

AWARDS / ACHIEVEMENTS / ASSOCIATIONS

- Member- University **Board of Studies (Management) -CSVTU, Bhilai** (Crafted syllabus for 2 Courses- (Diploma in Mass Communication and B.Voc (BFSI)).
- Received prestigious **“Global Edu-conclave Award 2021”**, instituted by the **International Institute of organized Research (I2OR)** which is a registered MSME with the Ministry of Micro, Small and Medium Enterprises, Government of India (Registration Number: UDYAM-PB-20-0002405) in association with **Centre for Smart Modern Construction - Western Sydney University (Australia), Green ThinkerZ, IDS Infotech and Sustainable Cosmos.** (reference number GEC/2021/IA-042) (27th June 2021)
- Received **“International Teacher Award 2020-21**, by the International Institute of organized Research (I2OR- registered MSME, Government of India) and is advocating Academic and Research Programs for API and Career Advancement Scheme. (Reference number I2OR/2020-21/IA-339) (30th June 2021)
- **Member of the Board of Reviewers** for the **“International Journal of Business and General Management”** in International Academy of Science, Engineering and Technology- IASET's Global Research Forum (12th June 2021)
- Accepted **Reviewer Board member** of **OPJU Business review (OPJU-BR)**, an upcoming International Peer Reviewed Annual Journal of School of Management, OP Jindal University. (6 March 2021)
- **ORCID Id- 0000-0003-1159-1478 9 (HQ-United States)** Digital Identifier Id-Research and Innovation)
- **Life time membership- International Institute of Organized Research (I2OR)- A registered MSME with MSME, GOI (UDYAM-PB-20-0002405) -w.e.f. May 2021 (Membership id- I2OR/2020/00503)**
- **Life Member- Green ThinkerZ™ Society,** A Registered Society advocating **United Nations Sustainable Development Goals (SDGs): 2030** (Under Societies Registration Act, XXI of 1860 - India) w.e.f. May 2021. **Membership No: GT2020LM0127**
- Member- **I2OR Edtech Community Member** - w.e.f. April2021 (**I2OR/ETCM-36**)
- Research Profile in **ORCID, Google Scholar, Research Gate, Academia.edu**

COURSES & CERTIFICATIONS

- Received **Certificate of Achievement** by **I2OR and Elsevier** on completion of **“Mendeley Training Course”** with a certified Mendeley Advisor (15th June 2021)
- Undergoing course **“Design Thinking- a primer”** **AICTE approved 4 weeks FDP** from **NPTEL** - conducted by **IIT Madras** (w.e.f Feb 2021) (Registered for April Exam- withheld due to surge in COVID)
- Undergoing course **“Digital Marketing”** (15 weeks course) from **NPTEL-AICTE** conducted by **Panjab University, Chandigarh** (w.e.f Feb 2021) (waiting for announcement)
- **Secured 80% in “NATIONAL LEVEL E-QUIZ ON JAMES BOND OF INDIA- AJIT DOVAL”** conducted from 27th May 2021- 01st June 2021 by **Noverse Foundation (UP)** www.noversefoundation.com/links (certificate issued on 3rd June 2021)
- Received **“Certificate of Achievement”** for completing the course **“The fundamentals of Digital Marketing”** by **Google EMEA** (Digital unlocked), **The Open University and endorsed by IAB Europe** (18th May 2021)
- Completed **Six Sigma -White Belt Certification** from **Zengages Learn and Grow Pvt Ltd. (Bangalore)** (Lic no ZEN-WB-012021323) on **24th Jan 2021**
- Completed Course **“Marketing: Customer Needs and wants”** an online course by **Coursera** in association with **IESE Business School, Barcelona, Spain** on 19th July 2020.
- Completed Course **“Organizational Behavior: How to Manage People”** an online course by **Coursera** in association with **Georgia Tech, Atlanta, USA** on 13th June 2020
- Completed course **“Speak English Professionally: In Person, Online & On the Phone”** an online course by **Coursera** in association with **Georgia Tech, Atlanta, USA** on 27th May 2020
- Completed Course **“Write Professional Emails in English”** an online course by **Coursera** in association with **Georgia Tech, Atlanta, USA** on 12th May 2020
- Completed course **“AI For Everyone”** – an online course by **Coursera** in association with **Stanford University, California, US** 06th May 2020
- Completed course **“Training of Trainers”** from **NPTEL -AICTE** with **Elite Online Certification (IIT Bombay under Ministry of HRD, GOI)** (July- Oct 2019)
- Completed course- **“Marketing Management-I”** from **NPTEL -AICTE FDP with Elite Online Certification (IIT Bombay under Ministry of HRD, GOI)** (July- Sept 2019)

- **Level 1 Certification** in “Data Analysis Using SPSS” by **Institute of Research and Publication** organized in SSIPMT Raipur (26th March 2017)
- “**Training for Trainers**” certification on “Quality Concepts and problem-solving Techniques” by **Quality Circle Forum of India (QCFI) Bhilai Chapter** (26th-29th February 2016).

FACULTY DEVELOPMENT PROGRAMS (FDPs)/ STTPs

- 6 days **AICTE-CSVTU MoU Joint Teachers Training Program (TTP-2021)** On “*The Importance of Outcome Based Education in New Education Policy*” organized at SSIPMT, Raipur (25th -31st July 2021)
- 5 days Online Orientation Training Programme for Mentors organized by **AICTE and NITTR (National Initiative for Technical Teachers Training)** (14th-18th June 2021)
- 5 days **AICTE Training And Learning (ATAL) Academy Online Elementary FDP** on “Rejuvenating learning with world class business empowerment- lean six sigma” by DHARMSINH DESAI UNIVERSITY (June 28-02 July 21)
- 5 days **AICTE Training And Learning (ATAL) Academy Online Elementary FDP** on “*Managing Conflicts & Teamwork for Healthy Work Environment*” by International Institute of Health Management Research. (17th June -21st June 2021)
- 5 days **EDP/ FDP (online training)** on “Entrepreneurship Development Programme” organized by **MSME-Technology Development Centre, Process and Product Development Centre (PPDC), Agra and MSME, Government of India** (26th May -30th May 2021)
- **One week FDP-MOOC** on ‘*Systematic Literature Review and Meta-Analysis*’ organized by Teaching Learning Centre, Ramanujan College, University of Delhi under **Ministry of Education (PMMNTT)** scheme (06th May- 12th May 2021). (**Grade A+**)
- **Two Weeks Online Program on “Research Training”** organized by **MSME-Technology Development Centre, Process and Product Development Centre (PPDC), Agra and MSME, Government of India** (3rd May- 15th May 2021)
- **5 Days FDP on “R”** organized by **Spoken Tutorial Project IIT Bombay** under **National Mission on Teachers and Teaching scheme**. (26th April – 30th April 2021)
- **AICTE Sponsored One Week STTP** (e- Short Term Training Program) on “*Business Data Analysis and Research Publication*” organized by FMS, SSTC, Bhilai under **AQIS (AICTE, New Delhi)** (22nd March – 27th March 2021)
- **AICTE One Week FDP** on “*Examination Reforms*” organized by IQAC, Bhilai Institute of Technology Durg, Chhattisgarh under **AICTE Margdarshan Scheme** (8th March - 13th March, 2021)
- **4 Days International FDP** on “*Research Paper Writing skills*” organized by Integrated Research Centre, SSIPMT, Raipur (07th -10th September 2020)
- **3 Days FDP on “Outcome Based Education”** organized by JECRC, Jaipur and Inpods India Private Limited (19- 21st August 2020)
- **5 Days FDP on “Research Paper Writing using LaTeX”** organized by Green ThinkerZ in association with **Spoken Tutorial Project, IIT Bombay** (20th- 24th July 2020)
- **5 days “FDP on Research Tools”** organized by **International Institute of Organized Research (I2OR), Chandigarh** in the form of **Self-Paced Course** of Duration 15 hours with **Credit-1** (26th June-30th June 2020)
- **6 Day “International Research workshop”** organized by **Dr. SNSR College, Coimbatore, Tamil Nadu** (25th June- 30th June 2020)
- 5 days **FDP on “Moodle Learning Management System”** organized by **CSVTU, Bhilai** in association with **Spoken Tutorial Project, IIT Bombay**, funded by the **National Mission on Education through ICT, MHRD, Govt. of India** (23rd June – 27th June 2020)
- **5 days eFDP on “Data Analysis With AMOS”** conducted by Rukmini Devi Institute of Advanced Studies, New Delhi (22nd June – 26th June 2020)
- **eMDP on “Emotional Intelligence for Personal & Professional Success”** organized by **RDIAS, New Delhi** (19th June 2020)
- **One-week online FDP on “R”** organized by CEC, Bilaspur in association with **Spoken Tutorial Project, IIT-Bombay** (15th June to 21st June 2020).
- **NPTEL -AICTE FDP of 12 weeks** with “**Elite**” Online Certification (under Ministry of HRD, GOI) in Course- “**Training of Trainers**” (July- Oct 2019)
- **NPTEL -AICTE FDP of 8 weeks** with “**Elite**” Online Certification (under Ministry of HRD, GOI) in Course- “**Marketing Management-I**” (July- Sept 2019)

- **AICTE Approved 2 months FDP (FDP201X)** on “*Pedagogy for online and blended Teaching-Learning Process*” conducted by **IIT, Bombay under PMMMNMTT, MHRD, GOI** (Sep14th- Nov 20th, 2017)
- **AICTE Approved 1 month FDP (FDP101X)** on “*Foundation Program for Education*” conducted by **IIT, Bombay under PMMMNMTT, MHRD, GOI** (August 3rd- 7th September 2017)
- “*Training for Trainers*” certification on “*Quality Concepts and problem-solving Techniques*” a Four days program organized by “**Quality Circle Forum of India (QCFI)** Bhilai Chapter conducted at SSIPMT, Raipur (26th-29th February 2016).
- **AICTE Sponsored Two weeks FDP** on “*Statistics- An enabling tool for Research Methodology*” From 4th May- 17th May 2015, organized by RCET, Bhilai.

WORKSHOPS/ SEMINARS/ WEBINARS

- Online Awareness program on “*Women Empowerment*” by Ms. Shubha Mishra, Anchor, Akashwani, Raipur (9th June 2021)
- An e-Talk with Dr. Jayesh Sharma, Chief Medical services and consultant surgical Oncology, Balco Medical Centre on “*Positive Mindset amidst Positive Test: Covid, Obstacles and Life*” by SSIPMT, Raipur (01st June 2021)
- Two Days State Level Webinar on “*Impact of Pandemic on Indian Economy & Financial Management in India*” organized by Vipra Arts, commerce and Physical Education College, Raipur, CG (governed by CG Shikshan samiti) (13th-14th June 2021).
- One-Day National Webinar on “*International Business: Opportunities and Challenges*” conducted by SBJS Rampuria Jain College, Bikaner (12th June 2021)
- Webinar on “*Online Presentation Skills*” organized by Govt Nagarjuna PG College of Science Raipur, CG (12th June 2021).
- **National Webinar** on “*Financial Planning Strategies in Post Covid Environment*” organized by Lucky Institute of Professional Studies, Rajasthan (06th June 2021).
- **Three Days National Level Webinar** on “*Research Methodology*” organized by Department of Financial Planning, Dr. MGR Educational and Research Institute, Deemed to be University, Maduravoyal Chennai (04 June 2021-06 June 2021).
- **International Webinar or Panel Discussion** on “*Business and Policy dialogue on Climate Change and Glaciers*” by **Indian School of Business and British Deputy High Commission, Chandigarh.** ((Speakers from University of Birmingham, UK, ICIMOD and Ministry of Environment Forest & climate change- GOI and ISB)) (03rd June 2021)
- National Webinar on “*Preparing seven criterions for NAAC Using ICT*” by MasterrSoft ERP & NTVS college of Law, Institute of legal education and research, Nandurbar (26th May 2021).
- Action learning webinar on “*Business Model in complex times*” by **IIT Hyderabad** (22nd May 2021)
- Webinar on “*Entrepreneurship as career choice in medical equipment and toys manufacturing*” organized by **MSME-Di Raipur** (21st May 2021)
- **Online Webinar** on “*Implementation of NEP 2020 Under AICTE Training & Learning (ATAL) Theme "Reinvigorating Human Capital Through Excellence In Education & Multilingualism"* Jointly Organized by Faculty of Technology, Kalinga University and **AICTE, Training & Learning Academy (ATAL), an initiative of AICTE New Delhi** (1st May 2021)
- **National Webinar** on “*National Education Policy 2020*”, Speakers from CESS, organized by MQI College of Management (MCM), Bangalore (24th April 2021)
- **National Webinar** on “*Implementation of National Education Policy 2020*” by Sathyabama Institute of Science and Technology, Chennai (23rd April 2021)
- **4 Days E-workshop** on “*Advanced Data Analysis -handling with statistical Tools*” organized by Integrated Research Centre, SSIPMT, Raipur (01st-04th September 2020)
- **3 Days International Webinar** on “*Academic Research*” organized by Integrated Research Centre, SSIPMT, Raipur (29th -31st July 2020)
- National Webinar on “*Effects of COVID-19 On Migrant Workers and Future Prospects*” organized by St. Vincent Palloti College, Raipur (18th July 2020)
- National Webinar on “*Psychological Resilience and Physical Health Management: Respond, Recover and Thrive in the Phase of New Normal*” organized by IQAC with Department of Education, St. Vincent Palloti College, Raipur (14th July 2020)
- **2 Days International Webinar** on “*Business and Information Technology- Challenges Ahead*” conducted by Vivekanand Mahavidyalay, Raipur (10th & 11th July-2020)

- **International Series Webinar** on “*Impact of COVID 19 on Indian Economy*” organized by CEC Bilaspur in association with **Chhattisgarh Economic Association CEA** (02nd July 2020)
- **International Webinar** on “*Model Specification and Selection Criteria of Statistical Techniques in Research*” organized by SSIPMT, Raipur (01st July 2020)
- **Webinar** on “*Introduction to AICTE’s Exam Reform Policy*” organized by **CSVТУ, Bhilai** under **TEQIP-III** (22nd June 2020)
- **International Webinar** on “*Leading Your Business Through Economic Crisis*” jointly organized by **Office of International Affairs** and **The Maharaja Sayajirao University of Baroda, Gujarat** on 22nd June 2020- 3:00 PM – 6:00 PM (IST)
- Attended **Leadership Talk** with **Dr. Abhay Jere, Chief Innovation Officer, MHRD's Innovation Cell** and **Mr. Shridhar Venkat, CEO (Akshay Patra Foundation)** organized by **MHRD's Innovation Cell and AICTE**. (20th June 2020)
- **e-WORKSHOP cum E-Quiz** on “*Positive Thought and The Ideal Life*” organized by Research Committee of MTN College, Madurai, Tamil Nadu (17th June 2020)
- Attended One Day Workshop on “*Effective Teaching with Case Methods in Engineering and Management*” held at SSIPMT, Raipur on 1st February 2019
- Attended One day workshop on “*Research Methodology*” conducted by School of Business Studies, MATS University, Raipur (30th November 2017)
- 1 Day workshop on “*Data Analysis Using SPSS*” by **Institute of Research and Publication** organized in SSIPMT Raipur (26th March 2017) Earned **Level 1 Certification**
- Attended Seminar on “*Managing Recession in HR perspective*” organized by National Institute of Personnel Management (**NIPM- Nagpur Chapter**) at **Nagpur** (Feb 2009).
- Attended Motivational Seminar on “*Leadership*” at **Shahid Smarak Bhavan, Raipur**, Speaker- **Dr. Ujjawal Patni** (Motivator, Author & Trainer) (2008)
- Attended 2-days “*Case Writing Workshop*” at **Shri Shankaracharya College of Engg. and Tech, Bhilai** (2007)
- Attended 2 day Workshop on “*Basic Training in Recombinant DNA Technology*” at **St. Thomas College, Bhilai** in Association with **BANGLORE GENEI** (2004).
- Attended 7-Days workshop in “*Multimedia Graphics*” (2004).

PUBLICATIONS

- Paper entitled “*To analyze The Motivational and Job Satisfaction Level of Teaching Staff with special reference to Chhattisgarh state*” forwarded to be published in an International Journal (paper under review)
- Paper entitled “*Environmental sustainability through Green Marketing Orientation*” published in Indian Journal Science Research (IJSR), Vol. 14(2), pg 371-375, 2017. **ISSN-2250-0138 (online)**
- Paper entitled “*An Empirical Analysis to Examine the Motivational Factors and its effect on Bank employees*” published in Indian Journal Science Research (IJSR), Vol. 14(2), pg 431-437, 2017. **ISSN-2250-0138 (online)**
- Paper entitled “*Relevance of theories of Motivation in retail business: A study on Retailer’s decision-making process*” published in International Science Congress Association- Research Journal of Management Sciences Vol. 5(4), 7-11 April (2016) Available online at: www.isca.in, www.isca.me **E-ISSN 2319-1171 (Registered under Ministry of Corporate Affairs, Government of India)**
- Paper entitled “*Motivational factors & it’s impact: A Comparative Study Between Executive and non Executive Bank Employees in Raipur City*”, published in International Journal of Exclusive Management Research (IJEMR) September 2015, Vol 5 Issue 9 **Online - ISSN 2249 - 2585 Print - ISSN 2249 – 8672 Impact Factor: 5.76 (IC Value) (UGC Approval No : 49166 (up to June 2019))**
- Paper entitled “*An Attempt To Extract The Key Factors Responsible For High Performance Of Private Bank Employees In Raipur City*” published in International Journal “The board of International Academic Research for Multidisciplinary (JIARM), India, September 2014, Volume 2, Issue 8. **ISSN 2320-5083, Impact Factor - 1.393 (Researcher ID: B-8970-2016 | ISI : 1.012 | ISRA Journal Impact Factor 6.157 | Index Copernicus Value (ICV) - 5.13)**
- Paper entitled “*Work Life Balance- a key for Retention*” published in National Journal “MATS Journal of Management and Commerce (MSMSR Journal), VoL 1, Issue 1, 2014 **ISSN 2348-7879 (Print)**
- Published paper entitled “*Mastering Employee Motivation: An Attempt To Gauge The Impact Of Key Motivational Factors On Employees’ Overall Satisfaction In Banks*” in ‘IJMRS’s International Journal

- Paper entitled “*A Longitudinal study to gauge the QWL proviso of Agriculture Industry in Chhattisgarh*” published in Verve - Mats Journal of Management Sciences. (2013) Verve [ISSN: 2348-7879](#).
- Research Paper entitled “*Recognizing and measuring the effectiveness of UID as a tool: Suggestions for the newly formed state of Chhattisgarh*”, published in e-proceedings of International Conference “Transilience”, (2012) [ISBN :978-81-923925-1-6](#).

CONFERENCES AND PROCEEDINGS

- Paper entitled “*Implementation of Service Quality Model to Analyze Customer Satisfaction*” presented in International Conference on Sustainable Research in Engineering, Science & Management (ICSRESM) January 10th- 11th, 2020.
- Paper entitled “*Impact of Work Environment on Employee Performance: A study on Private School Teachers in Raipur City*” presented in International Conference on Sustainable Research in Engineering, Science & Management (ICSRESM) January 10th- 11th, 2020.
- Paper entitled “*Determinants of Entrepreneurial Intentions: A study on Individual Factors among Engineering Students in Central Chhattisgarh*” presented in International Conference on Sustainable Research in Engineering, Science & Management (ICSRESM) January 10th- 11th, 2020.
- Paper entitled “*An Empirical Analysis to Examine the Motivational Factors and its effect on Bank employees*” forwarded to be published in International Conference on Innovations and sustainable development in Sciences, Management & Technology (ICI-SDSMT-25th -26th March 2017). Conference proceedings [ISBN- 978-93-86352-49-1](#)
- Paper entitled “*Environmental sustainability through Green Marketing Orientation*” presented in International Conference on Innovations and sustainable development in Sciences, Management & Technology (ICI-SDSMT-25th -26th March 2017). Conference proceedings -[ISBN- 978-93-86352-49-1](#)
- Paper entitled “*Implementation of 5-S in SSIPMT, Raipur*” was presented in National Convention on Quality Concepts (NCQC) organized by QCFI (16th -19th December 2016) **Team- 5-S TPM received Excellent Award.**
- Paper entitled “*A case study on 5-S implementation in SSIPMT, Raipur*” was presented in Chapter Convention on Quality Concepts CCQC organized by QCFI (24th-25th September 2016)
- Paper entitled “*A study on relevance of Motivational theories in Retailer’s decision making*”, BITCON-2016, National Conference on “Advances in Business Management: Value Creation to the society, Bhilai Institute of Technology, Durg from 29th -30th January 2016.
- Paper entitled “*Green Marketing– A Source of Environmental Sustainability*”, presented in Innovations for National Development, a National Conference on Corporate Social Responsibility as a Wheel for Social Competitiveness and Sustainability, Bhilai Institute of Technology, Durg from 20th to 21st Feb 2015.
- Paper entitled “*Social media: new innovation in management with special reference to Raipur city*” presented in **UGC Sponsored** National Seminar on “Innovative Practices in HRM (IPIHRM)” at Shri Shankaracharya Mahavidyalaya, Bhilai (January 15-17th 2014)
- Paper entitled “*Exploring the key factors governing the students’ perception and preference towards Management Institutes in Education Hub of Chhattisgarh*” presented at **CGCOST Sponsored** National level Conference “Vimarsh 2013”, CEC Bilaspur (12th - 13th Sept 2013)
- Paper entitled “*A Longitudinal study to gauge the QWL proviso of Agriculture Industry in Chhattisgarh*” at National Level Conference “Verve 2013” on “Work Life Balance- A key tool for Retention”, MATS University, Raipur (27th -28th Sept 2013)
- Presented Paper “*Sustainable Leadership: A Preparation to Face Globalization & its Challenges*” in National level Conference “Management Encounters – A new Challenge for Globalization” at CEC, Bilaspur (26th February 2012)
- Presented paper “*Recognizing and measuring the effectiveness of UID as a tool: Suggestions for the newly formed state of Chhattisgarh*” in International Conference “Transilience 2012” on Technology enabled Organizational Transformation at SSTC- SSITM, Bhilai,” (21st -23rd June 2012) sponsored by AICTE, IEEE, TCS and CG Board of Tourism.
- Presented Paper in National level Conference on “Enhancing Entrepreneurship Growth Through Innovation and Creativity: Issues, Opportunities and Challenges” on “*An Analytical study to Gauge the Entrepreneurial Climate in Chhattisgarh*” at BIT, Durg (05th -06th January 2012)

- Presented Paper in UGC sponsored National level Conference on “*Modern Communication in Routine life & business*” at Kalyan P.G. College, Bhilai (02nd- 03rd December 2011)
- Presented Paper in State Level Conference on ‘*Contract Farming*’ at BIT, Durg (2008).
- Presented Paper in Technovision 2007 a National level Technical Conference on “*Delivering Customer Value & Satisfaction*” at SSIMT, Bhilai (26th- 27th October 2007).

RESEARCH PROJECTS

- Research Project (Human Resource Management) “*Analyzing the determinants of Motivation and its impact on Individual efficiency w.s.r. to Educational Institutes in Durg- Bhilai region*”.
- Market Research Project (For Bharti Airtel, Zonal Office, Raipur)] “*Comparative analysis of Market share of Airtel w.s.r to Retails in Raipur City*”.
- Research Report (Management) “*Studying the status of Agro-based industry in Durg–Bhilai Region*”.

ACADEMICS - AWARDS & ACHIEVEMENTS

- **Merit Awards** in 1) Post Graduation (**Gold Medal** – year 2008) 2) **Graduation (Branch Topper-** year 2005) 3) **CBSE Class XII (Class Topper-** year 2002)
- Cleared 48th Annual “*All India General Knowledge Test*” organized by USO (Institution Member of UNESCO) in 1998.
- International Certification in “*Indian Cultural Knowledge Examination*” conducted by Tatvadhan Shantikunj Haridwar (CG Chapter) in 1998.

EXTRA-CURRICULAR - AWARDS & ACHIEVEMENTS

- Certificate awarded by **National Service Scheme (NSS)**,SSIPMT, Raipur for securing 1st position in “*Voter Awareness Program*” in National Youth week. (12th-16th January 2016)
- Scout & Guide Certification for “*District level Rally*” in 2008.
- Winner in “*All India Inter-School Athletic Meet*” held at – Nagpur (1999), Gwalior (2000) & Panchgani (2001)
- Champion in “*All India Inter-School Basket Ball Tournament*” held at DPS, Bhilai (year 2000).
- Bagged “*Best Athlete*” Award (2001)
- Represented School at “*Inter-school Cultural Program*” in the years- 1998, 99, 2000, 01 & 2002.

PERSONAL DETAILS

Husband’s Name	: Shri. Rahul Kumar Sharma
Date of Birth	: 05 th June 1984.
Marital Status	: Married
Communication Address	: “Gitardh” House no: MIG-I/49, Phase II, Kabir Nagar, Raipur (CG) Pin 492099

Date:
Place:

Dr. Sapna Sharma